



## Executive/Leader Coaching Bullets

- Assessment
  - DiSC
  - Leader interview questions
  - Observer interview questions
- Define specific desired outcomes (leader development goals)
- Strengths/Challenges
- Personal/professional development system in place
- Establish SMART goals – business/career, personal, physical
- Establish values, vision and mission – team/individual
- Time mastery – circular schedule, red/yellow/green activities, big rocks, planning
- Establish and track KPM's (key performance measures) –the vital signs
- Positional clarity – RRE's (roles, responsibilities and expectations)
- Team positional clarity – RRE's of each team member
- Team one on one's established
- Resources
  - Books
  - Web Sites
  - Audio/Visual – POD Casts, other
  - Workshops/Webinars